

Quest Enterprise Services

# ACCESS REPORTING

A Win-Win for Boosting RFP Response Time & Efficiency



Standard Reports take up to **50%** of a network analysts' time

**Quest Enterprise Services (QES) Access Reporting simplifies your proposal process by curing many of the pain points for your sales teams, market analysts and network analysts.**

You can now provide your teams with the standard reports they need to respond to RFPs faster, get your plan's information to decision-makers sooner and free up valuable time for more strategic business efforts.

At Quest Analytics, we've found that up to 50 percent of network analysts' time is spent developing standard reports for Sales and RFP teams. **We developed QES Access Reporting to improve that!**

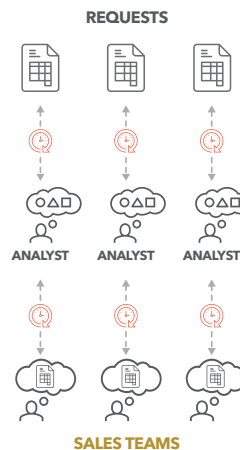
## QES ACCESS REPORTING ALLOWS YOU TO:

- Set up report parameters, including mapping health plan information and data
- Provide your sales and market teams with the ability to quickly log in and request standardized reports
- Analyze usage data over time

## EMPOWER YOUR TEAMS WITH QES ACCESS REPORTING

For decades, Quest Analytics has developed customer-centric solutions addressing the needs of their clients across their organizations. By listening to and working with more than 95% of America's health plans, **we've developed the Access Reporting tools required for nearly all RFP submissions** - from network mapping to access and adequacy reporting. And, we've just made them better.

### CURRENT PROCESS



VS

### IMPROVED PROCESS



For more information about **QES Access Reporting** visit: [questanalytics.com/solutions/qesaccessreporting/](https://questanalytics.com/solutions/qesaccessreporting/)





### **QES ACCESS REPORTING ALLOWS YOUR SALES & MARKET TEAMS TO:**

- Upload census data, select report options and create the standardized, analyst-approved, reports they need.
- Control the RFP narrative - because they know your customers best.
- Increase response times, providing a competitive advantage in the market.
- Improve win-rates.



### **QES ACCESS REPORTING ALLOWS YOUR NETWORK ANALYSTS TO:**

- Save time by defining parameters for standard reports allowing teams to use the Self-Service Sales Tool to find the perfect product match and get the bid to your customers faster.
- Feel confident that the team is submitting accurate information in their RFPs.
- Reallocate time to more complex RFPs (trust us - we know this is a better use of their time)

**QES Access Reporting** is an excellent **complement** to your Quest Analytics Suite (QAS), allowing your teams to use the Self-Service Sales Tool within QES to fulfill standard proposal requests. At the same time, **your analysts still have access to the configurable modules** (like disruption, mapping and custom access reporting) that provide the in-depth analysis they depend on.

## **GET ACTIONABLE INSIGHTS INTO YOUR WORKFLOW**

**At Quest Analytics, we wouldn't be doing our job** if we didn't add an analytics function to QES Access Reporting. As your teams utilize the Self-Service Sales Tool to fulfill standardized requests, the QES platform will allow you to collect usage data to understand how many and what reports are being created. This information will enable you to decide how to optimize the tool, what reports to add or remove and what reports have the most effect on your RFP win rate.

**QES Access Reporting is just one of Quest Analytics solutions designed to help improve your workflow efficiency.**

**Learn more at**

<https://questanalytics.com/solutions/qesaccessreporting/>

For more information about **QES Access Reporting** visit:  
[questanalytics.com/solutions/qesaccessreporting/](https://questanalytics.com/solutions/qesaccessreporting/)

