

Quest Enterprise Services

# QES ACCESS REPORTING

A Win-Win for Boosting RFP Response Time and Efficiency



**Quest Enterprise Services (QES) Access Reporting simplifies your Employer Group response for proposal process by providing your team a cloud-based, self-service environment to create and generate reports.**

You can now provide your teams with the standard reports they need to respond to Employer Group RFPs faster, get your plan's information to decision-makers sooner and free up valuable time for more strategic business efforts.

At Quest Analytics, we've found that up to 50 percent of a network analyst's time is spent developing standard reports for Sales, Business Development and RFP teams. **We developed QES Access Reporting to improve that!**

## QES ACCESS REPORTING ALLOWS YOU TO:

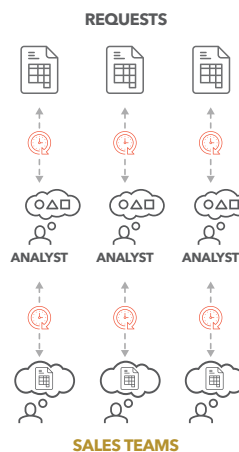
- Streamline your team's standard Employer Group RFP reporting needs.
- Generate and run multiple reports at once.
- Enhance cross-team collaboration to achieve business retention and growth goals.

## REPORTS IN 5 EASY STEPS

QES Access Reporting guides the user through the process of creating the report. The output is the same, but the **process is self-service**.

1. Select your product.
2. Choose your Access Analysis Standards.
3. Upload your Census file.
4. Select your Report Page.
5. Review, generate and move on to the next one.

### CURRENT PROCESS



VS

### IMPROVED PROCESS



For more information about **QES Access Reporting** visit: [questanalytics.com/solutions/qesaccessreporting/](https://questanalytics.com/solutions/qesaccessreporting/)





### **QES ACCESS REPORTING ALLOWS YOUR SALES & MARKET TEAMS TO:**

- Quickly and easily generate reports, from anywhere.
- Confidently demonstrate how the network is consistent with the requestor's business needs.
- Increase response time and transparency of the network.
- Improve win-rates.



### **QES ACCESS REPORTING ALLOWS YOUR NETWORK ANALYSTS TO:**

- Save time by defining parameters for standard reports allowing teams to use the Self-Service Tool to find the perfect product match and get the bid to your customers faster.
- Feel confident that the team is submitting accurate information in their RFPs.
- Reallocate time to focus on robust and customized reporting.

## **BRINGS TOGETHER TEAMS WITH GREATER TRANSPARENCY**

We wouldn't be doing our job if we didn't include **better data analytics and transparency**. QES Access Reporting logs every interaction and provides you with one comprehensive dashboard so your teams can stay aligned on critical business details such as, which network is the best to bid from a competitive offering, which products are most effective at winning new business, how many reports are generated a week, month, quarter, etc. The automatic insights allow you to easily understand how you are performing and how to optimize your proposal process for even greater efficiency.

**QES Access Reporting is an excellent complement to your Quest Analytics Suite (QAS). Your teams can use the Self-Service Tool within QES to fulfill standard proposal requests. At the same time, you still can use the Quest Analytis Suite for custom in-depth analysis.**

**QES Access Reporting is just one of Quest Analytics solutions designed to help improve your workflow efficiency.**

For more information about **QES Access Reporting** visit:  
[questanalytics.com/solutions/qesaccessreporting/](https://questanalytics.com/solutions/qesaccessreporting/)

